



CF CAPITAL

PARTNER / DIRECTOR OF OPERATIONS OPPORTUNITY

Who We Are

CF Capital is a private equity real estate firm based in Louisville, KY, focused on acquiring and operating multifamily assets across Kentucky, Indiana, Ohio, and Tennessee. We are an entrepreneurial, fast-growing firm running on EOS, with a strong track record of identifying value-add opportunities, raising capital, and delivering returns.

We have consistently executed on our business plans, but doing so has required significant involvement from the principals. To unlock the next stage of growth, we are seeking a partner-level operator who can take ownership of day-to-day execution - freeing leadership to focus on scaling the firm, expanding the portfolio, and deepening capital relationships.

The Opportunity

This is an opportunity to join a proven and growing private equity platform at the early growth stage and build long-term wealth alongside the founders.

- **Role:** Partner / Director of Operations (execution-focused COO seat)
- **Scope:** Lead the execution of business plans from acquisition through stabilization, with a focus on meeting and exceeding pro forma financial metrics. This includes driving results across occupancy, leasing, CapEx execution, expense management, and overall property management accountability.
- **Impact:** Free up founders to focus on vision, acquisitions, and capital relationships, while you own the operating engine.

This role is designed for someone who wants to commit to a career of building a best-in-class multifamily platform, not just "take a job."



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Top Qualities We're Looking For

We are seeking a builder and operator with:

1. **Relentless Execution:** Obsessed with driving results, holding teams accountable, and making business plans a reality.
2. **Proven Multifamily Expertise:** 10+ years of experience in operations, property management leadership, and/or asset management with a track record of NOI growth.
3. **Leadership & Culture Fit:** A partner who aligns with CF Capital's core values (Integrity, Leadership, Excellence and Purpose) and can inspire on-site and regional teams.
4. **Entrepreneurial Mindset:** Willing to bet on themselves through performance-based comp and long-term equity upside.
5. **Systems Builder:** Comfortable creating repeatable processes, KPIs, and reporting that scale across a portfolio.
6. **GRIT:** Persistence, resilience, and the ability to thrive in adversity. Multifamily is not always clean and easy – we want a partner who leans in when things get tough and finds a way through.
7. **Owner's Mentality:** Thinks like an investor, not just a property manager. Every decision is made through the lens of value creation.
8. **Growth Mindset & Team Player:** Approaches challenges with curiosity and a desire to improve, while collaborating effectively with principals, partners, and on-site teams to achieve shared goals.

Why Join Now

- **Timing:** CF Capital is at an exciting inflection point. The right operator will directly unlock the next stage of growth.
- **Upside:** Participate in the wealth-building of a growing platform through promote and long-term equity.
- **Legacy:** Shape the culture, systems, and execution engine of a firm that is poised for significant scale.

This is a rare opportunity to step into a partner seat with an entrepreneurial private equity firm, where your grit, leadership, and execution will be felt immediately – and your upside is tied directly to results.